

{{ time_now|date:"January 2, 2006" }}



MARKET REPORT

TOMATOES

Please call us for prices and availability. Weather has impacted tomato supplies across all primary growing regions.

Heirloom Tomatoes

- **Organic Heirlooms:** Harvest out of Mexico remains limited due to current weather pattern. Very limited harvest out of California. Markets remain strong.
- **Heirlooms:** Harvest against "California grown" has begun against fall plantings. Origin of Mexico against new crop will begin last week of October. Volume will begin to improve 1st week of November. Markets remain strong.



TOV's: better weather in Mexico this week is helping with TOV supplies. Fair to good supplies out of Mexico and Western Canada. FOB pricing is mostly in the \$14.00 - \$15.00 range. There are quotes lower and higher though. Demand has been steady.

Organic TOVs: good supplies continue out of Mexico. FOB cost is ranging from \$16.95 to \$18.95. Also hearing lower and higher quotes. Demand has been steady.

Beefsteak: light to fair supplies out of Mexico and Western Canada. Much higher quotes due to the lack of vine ripe tomatoes. Quotes are mostly in the mid to high \$20s. Could see higher cost towards the weekend. Very good demand.

Organic Beefsteak: fair to good supplies out of Mexico. FOB quotes are in the high \$20s. Demand is picking up due to the light supplies on conventional beefsteaks.

Organic Roma: light supplies continue out of Mexico and Baja. Not expecting new production anytime soon. FOB cost is \$28.95 - \$40.95. Demand has slowed a bit due to the high cost.

Snacking tomato

- grape tomatoes are limited
- cherry tomatoes are very limited
- organic medley tomatoes are very limited
- conventional medley tomatoes have steady volume and decent supplies

Purple Crush: are currently in good supply as the new crop has begun.

CUCUMBERS

Persian: production is down on both conventional and organic persian cucumbers due to recent storms in Mexico. Costs are very high and the market is short.

English: steady supplies out of Mexico on both conventional and organic euro cucumbers. Costs have leveled off and quality is good.

Organic Slicer: good volume out of Mexico. Price is steady.

SQUASH

Organic Hard Squash: good volume and quality continues on all organic squash out of Central California.

Organic Soft Squash: California is done on zucchini and yellow squash. Mexico has started with good quality squash, pricing still a little high.

FRUIT

Organic Apples: good volume and quality on organic apples coming from Northwest.

Organic Melons: crops have finished up in Brentwood, California. Mexico has started on organic mini watermelons shipping through Nogales.

Mango: all Ecuador mangos are very high priced and are limited. Mostly large size available right now.

Organic Mango: the Organic California Keitt mangos are done. Ecuador is having quality issues and will probably pack as conventional only. Peru Kents should start in the second week of November so we will gap on mangos until then.

Pineapple: the market is coming down as demand is fair and there is cheaper fruit around this week. Mexico pineapple season is starting back up which will help supply and keep prices lower.

Strawberries

Santa Maria

- This area is experiencing a steep decline in its production cycle.
- Supplies are very limited due to the end of the season and projected rain events.

Central Mexico/Baja

- Crossings remain sporadic from both growing regions, keeping overall volumes low.
- Recent rain events have disrupted harvest activities and negatively impacted quality.
- Peak production is anticipated in early November.
- Product is currently shipping through both McAllen, TX, and Otay Mesa, CA.

Oxnard

- Berry production remains limited as crews continue to battle high cull rates and smaller berry sizes.

Blueberries

- Central Mexico and Peruvian imports continue to be the primary sources of supply.
- Current loading locations include California, New Jersey, Texas, and Florida.
- Organic blueberry availability remains extremely limited, with demand continuing to outpace supply across all regions.

Blackberries

- Mexican production has been curtailed by recent rain events in Central Mexico and Baja.
- Overall supplies should continue to trend higher, barring additional rain events.

Raspberries

- Raspberry supplies remain just adequate to meet current demand levels.
- Rain in Mexican growing regions has caused occasional logistical delays.
- Mexican production is expected to increase steadily week over week as harvest volumes expand through November.

VEGGIES

Cilantro: price is steady however, rain this week might affect quality and availability.

Green & Black Kale: prices are steady however, rain this week might affect quality and availability.

Onion Leeks: steady at the elevated levels, not a ton open.

Onions: no real changes on yellow onions, but the reds have come down slightly this week. All white onions remain high priced and short as there are only a few growers decent volumes and good quality out there. Freight rates have remained very high in addition to many growers planted less this year which is keeping all the prices high.

Italian & Curly Parsley: higher here on both; not a lot extra available

Broccoli Crowns: steady pricing and availability here. Few deals happening still to start the week out.

Jicama: Good supply.

Brussels: steady with good supplies available this week.

Organic Brussels: Mexicali – limited volume. Guaymas brussels sprouts ranch is burning out early this year. Continued high heat and lack of winter has caused increased quality issues with aphids and whitefly. Grower had transition back to Mexicali for next week and then transition to new fields in Rayon.

Green & Red Cabbage: steady at the elevated levels on green now. Red is steady and available.

Corn: steady with some better numbers on white and bi-color this week out of California. Desert should be starting this week with more coming next week.

Organic Eggplant: Mexico will start in 2 weeks with limited supply.

POTATOES

Russet: all large sized carton russet potatoes remain very high compared to last year. Russet 90s are slightly lower this week and 100s even lower. The 5 lb and 10 lb russet bags have moved up slightly again this week. Many growers planted less this year as last year's marked was flooded. Historic water shortages in the growing areas are going to keep things this way for 2026/2027.

Red & Gold: red potatoes are high priced and remain short. yellow potatoes out of Idaho are coming down on price on As and Bs. Yukon Cs are very expensive.

White: size C's are very short. Size A's are expensive as well. Mostly B's are available.

Chipping: new crop Washington and Idaho are available every day.

CITRUS

Lemon: domestic availability is increasing with fresh district 3 and 1 harvest underway. Good volume both grades and all sizes.

Organic Lemon: we will continue to have Mexico fruit for the next 10 weeks to pack in bags. We also have started California winter crop.

Grapefruit: stars are done and starting grapefruit rubies. Fruit will be small (36s and smaller) for about 4-5 weeks while new crop sizes up.

Organic Grapefruit: packing fresh district 3 Star Rubies weekly; supplies getting better. Fruit is running small (48/56). Good volume for 3 lb and 4 lb bags.

Navels: good volume available but fruit still peaking on 88s and smaller. Primary variety is Becks.

Organic Navels: plan on starting to ship late next week - pending weather and color

Valencia: fruit still available, mainly larger sizes (40-72s)

Organic Valencia: last week of the season

Limes: lime prices softened last week. The lime demand slowed and Texas was getting backed up with fruit, could start to see lighter color fruit from Texas and older lots. Current crop harvesting 250s, 230s, 200s and 175s sizing. Weather could continue to be the variable risk, still see high percentage of discoloration, scarring and staining.

Specialties: Organic Satsumas start late next week. Organic Clementines start the week of November 9th possibly a week earlier.

BELL PEPPERS



Organic Green: gapping for 2 weeks. Coachella will start in 2 to 3 weeks.



Organic HH Color: limited volume this week from Canada and Mexico with high pricing.

Bell Peppers: California has limited volume on green bells. Steady volume on red and yellow bells. Green price is up on all sizes and raising. Coachella to start in 1-2 weeks.



HH Bells: steady volume out of Mexico. Price is starting to go up. Canada has limited volume.

Organic Mini Sweet Peppers: Baja Mexico supplies limited due to past tropical storms and Oxnard, California will also receive rain at the end of this week.

CHILI PEPPERS

Current growing regions:

- Chihuahua, Mexico
- Baja, Mexico
- Coachella, USA

Moderate supply on all chili peppers.
Mixed markets due to quality and size.

Jalapeño - good Supply
Serrano - good Supply
Anaheim - limited Supply
Caribe - Good Supply
Red Fresno - limited Supply
Habanero - Good Supply
Pasilla - good Supply
Thai Chili - limited Supply
Shishito - limited Supply
Tomatillo - limited Supply



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